



# Your go-to provider for non-medical supplies



Take a tour through different healthcare settings



Supply Chain HEALTHTRUST EUROPE



Crown Commercial Service Supplier



Hospice Quality Partnership



Shared Business Services

# Welcome

We're on a mission to relieve the pressures in healthcare procurement.

**Banner Healthcare is the market leader for multi category catalogue compliance. We are the go-to provider for all non-medical supplies.**

**With over 50 years' experience and a proven track record of understanding the complex and ever-changing needs within Healthcare, Banner Healthcare is the perfect partner to ensure care is delivered as cost effectively and efficiently as possible.**

Our knowledge and expertise have allowed us to build and shape a business around the requirements of our customers. This enables us to react efficiently, ethically, and sustainably to your procurement strategies. Maximising catalogue compliance and achieving savings available through various compliant routes to market is what we do best. We believe that our ability to support our customers with this strategic and catalogue compliant approach, across all non-medical supplies' categories, Banner Healthcare can be a trusted and long-term partner for you and your colleagues.

## Achieve 80% catalogue compliance

Talk to our team about consolidating your non-medical supplies with Banner Healthcare and let us support you to achieve over 80% catalogue compliance. This in turn will help you achieve savings typically between 15% and 30%, reducing the total cost of care and allowing you to re-invest in frontline services and other critical requirements.



## Compliant frameworks

With NHS and wider public sector frameworks across all non-medical supplies categories, we can provide the most suitable to meet your requirements and ensure all your procurement is compliant. Our experts in each category, including cleaning & janitorial, catering equipment & consumables, infection control & PPE, furniture, MPS, technology, and office supplies, will help you deliver added value across your organisation.

## Making a strong sustainable choice

We will help you identify and purchase products that are less harmful to the world's resources, offer an environmentally friendly choice and give you 100% confidence in Banner Healthcare as a responsible supplier.



Our Green Choice icon is only applied to products that we have judged to meet or exceed a level of environmental excellence throughout their life-cycle, offering enhanced sustainable or ethical credentials. This covers the selection of raw materials, through production, distribution and final disposal.

## You're in safe hands

With over 16,000 products and services, we're the largest distributor of workplace products in the UK. We have a wholly owned logistics infrastructure and a stock holding in excess of £50 million. We have more than 350 fleet vehicles making over 18,000 deliveries per day, and we pick in excess of 100,000 lines per day in our 650,000 plus square feet of warehousing.

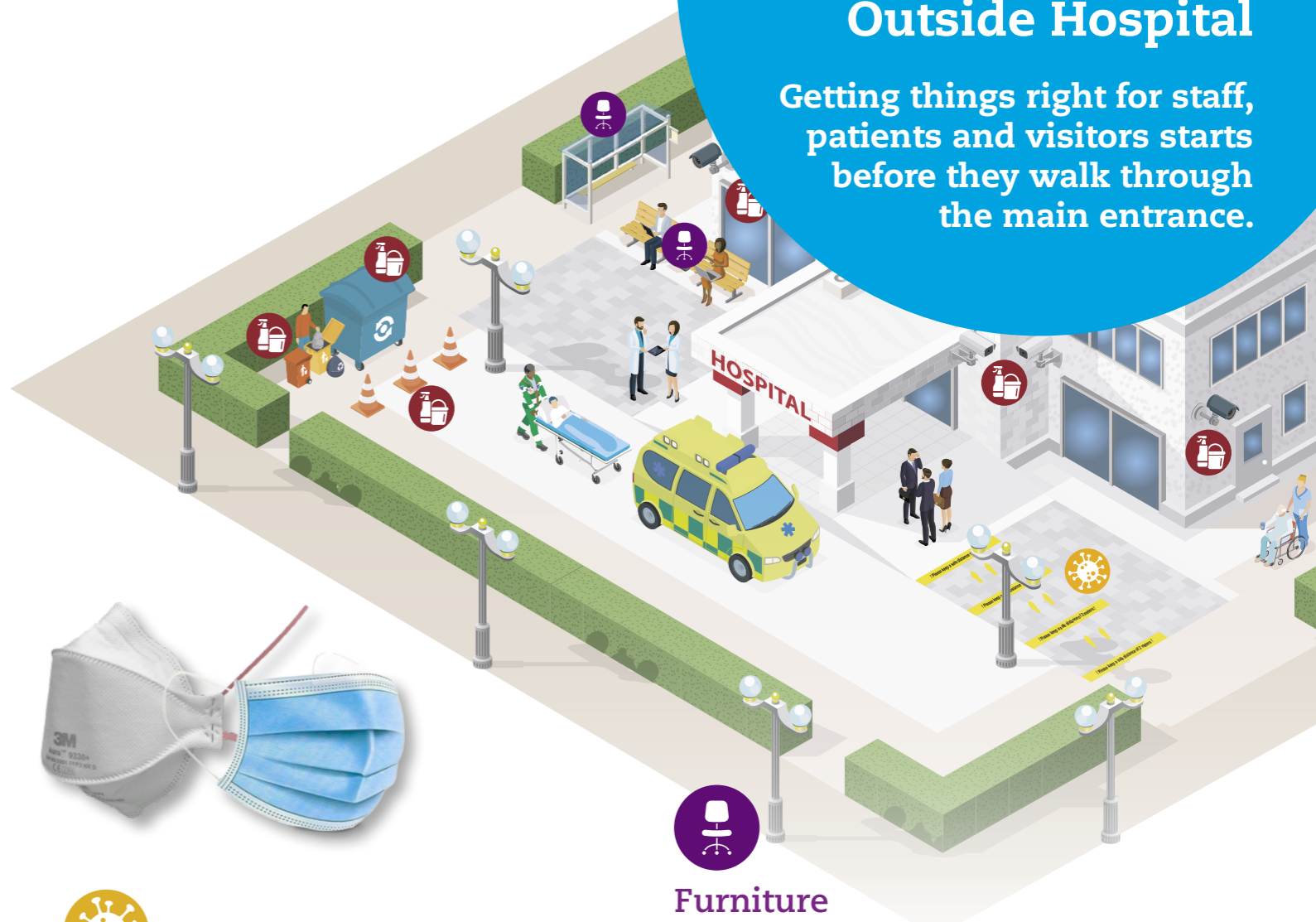
## Dedicated Healthcare Team

Our dedicated team of Healthcare experts are always available; whether that's to place an order or you wish to discuss your requirements regarding a bespoke project, our team are here for you. They will support you to achieve the very best for your organisation.

## Take the tour

Take the tour through the different healthcare settings, from outside the hospital, through to the atrium and into the ward, to discover the extensive range of non-medical supplies available from Banner Healthcare.

Getting things right for staff, patients and visitors starts before they walk through the main entrance.



## Infection Control & PPE

### Infection Control

With infection prevention and control vital to any healthcare environment, our infection control products meet a comprehensive range of specialist healthcare requirements to help prevent the spread of infection when entering the building.

With Banner you can order your essential infection control products. Contact your Banner Account Management team for our latest range, stock levels, delivery times and any bespoke requirements you may have.

**View Infection Control section of main catalogue**

### Health, Safety & Workwear

Equip staff, who are working outside, with compliant outdoor health and safety products; including eye and ear protection, safety footwear, gloves, protective clothing, signage, cones and more from our health and safety range.

**View Health, Safety & Workwear section of main catalogue**



## Furniture

### Outdoor furniture

Create a welcoming area outside the hospital with our hardwearing wooden and plastic seating, benches, patio sets, picnic sets, planters, outdoor shelters and smoking shelters.

**View Furniture section of main catalogue**



## Cleaning & Janitorial

### Cleaning & Hygiene

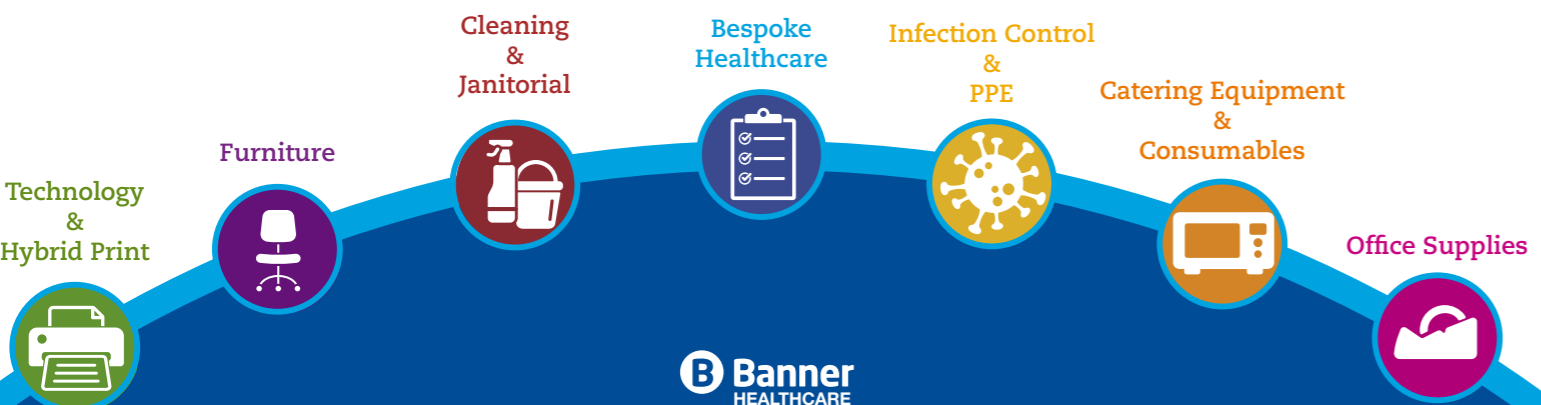
Outside high footfall areas need to be kept clean at all times, our wide range of consumable products such as anti-bac hygiene dispensers, hand towels, bin bags, brushes, mops, buckets and cleaning chemicals will provide the solution you need and are available for next working day delivery.

**View Cleaning & Hygiene section of main catalogue**

### Premises and Maintenance

Outside areas of your healthcare setting need to be well maintained for patients and staff, before they enter the building. Managing your premises is not just about staff and visitor movements, it includes clear concise signage, barriers, bins, lighting and much more.

**View Premises and Maintenance section of main catalogue**



# Atrium

Create a safe and clean working environment which also passes the friends and family test.

**As the point of arrival and departure for patients and service users, this is where first and last impressions are made. Equip it for success with our infection control, cleaning, furniture and technology ranges.**



## Technology & Hybrid Print

### Technology For Business

Help colleagues ensure that visitors achieve a fast and efficient reception experience with our range of headsets, laptops, webcams, monitors, TVs, scanners, label machines and so much more.

**View Technology For Business section of main catalogue**

### Computer Supplies & Ergonomics

Minimise the risk of musculoskeletal injuries and encourage health and wellbeing among front desk staff with the introduction of an ergonomic accessories range that includes back rests, footrests, monitor arms and mouse mats.

**View Computer Supplies & Ergonomics section of main catalogue**

### Printers & Printer Supplies

Support the admin aspect of performance targets with a constant supply of printer, toner and ink cartridge products.

**View Printers & Printer Supplies section of main catalogue**

### Hybrid Print

Banner's innovative Hybrid Print model is the new way to buy printers and consumables with savings of up to 45% on HP cartridges. Benefit from Supply Chain priority on devices, a printer trade-in scheme and 3 Year HP care packs.

**Contact your Banner Account Manager for details**



## Furniture

### Furniture

Banner offers a range of reception & atrium furniture to suit your design and budget. From modular reception desking, coffee tables, children's furniture, beam seating, office chairs and plastic seating, we have the furniture solution you need in a wide range of colours and fabrics with antimicrobial properties. Our multi supplier base enables us to create and deliver a bespoke solution to match your needs.

**View Furniture section of main catalogue**

### Office Interiors

Create a welcoming and accessible environment for all with our range of clocks, coat stands, artificial plants and lighting.

**View Office Interiors section of main catalogue**



## Bespoke To Healthcare

### NHS Lanyards

Quickly identify colleagues and ensure optimum security with our NHS Lanyard range.

**View NHS Lanyards section of main catalogue**

### Literature Holders

Wall graphics and bespoke boards brighten up and personalise shared spaces for patients and staff, and help make navigation around the building as easy as possible.

**Contact your Banner Account Manager for further details**



## Infection Control & PPE

### Infection Control

Infection prevention and control is vital to your healthcare environment. Our infection control products meet a comprehensive range of specialist healthcare requirements that help prevent the spread of infection in your building.

Our range includes, social distancing signage, facemasks, safety face shields, visors, aprons, coveralls, hand sanitisers, soap, gloves and wipes.

**Contact your Banner Account Manager for further details.**



## Cleaning & Janitorial

### Cleaning & Hygiene

Atrium areas have high footfall and need to be kept clean at all times, our range of consumable products such as anti-bac hygiene dispensers, hand towels, bin bags, brushes, mops, buckets and cleaning chemicals offer a range of solutions that are stocked and available for next working day delivery.

**View Infection Control section of main catalogue**

### Premises and Maintenance

Atrium areas of your healthcare setting need to be well maintained for patients and staff as soon as they enter the building. Managing your Atrium areas is not just about staff and visitor movements, it includes clear concise signage, barriers, bins, lighting and much more.

**View, Premises and Maintenance section of main catalogue**



# Walkthrough Areas

Easy access, clear signposting and hygiene are just three factors that contribute to well-run walkthrough areas.

**Make it simple for patients, visitors and staff to transfer quickly and safely between different areas of a hospital with these solutions.**



## Catering Equipment & Consumables

### Kitchen & Catering

Meet your environmental targets with our range of biodegradable, compostable and recyclable catering products with our range of hot and cold drinks, snacks, catering supplies and kitchen appliances.

Banner has an extensive product choice of consumables including, disposable and non-disposable cutlery and crockery, catering equipment, kettles, toasters, microwaves, trolleys, dishwashers, catering refrigerators, fryers and grills.

**View Kitchen & Catering section of main catalogue**



## Furniture

### Furniture

Let Banner assist you in creating welcoming walkthrough areas to suit your design and budget. Our range includes, office desking, chairs, breakout & coffee tables, children's furniture, beam seating and plastic seating in a range of colours and fabrics with antimicrobial properties. We have a multi supplier base, which enables us to create and deliver a bespoke solution to match your needs.

**View Furniture section of main catalogue**

### Office Interiors

Create a welcoming and accessible environment for all with our range of clocks, coat stands, artificial plants and lighting.

**View Office Interiors section of main catalogue**



## Cleaning & Janitorial

### Cleaning & Hygiene

Keep corridors, lifts and stairwells clean and safe with our extensive range of buckets, chemicals, cloths, mops, vacuums and cleaning trolleys.

Talk to your account manager about our range of robotic cleaning machines.

**View Cleaning & Hygiene section of main catalogue**

### Premises & Maintenance

Give your facilities team the tools they need to keep busy walkthrough areas running efficiently. Our range includes bins, refuse sacks, tools, torches and sack trucks.

**View Premises & Maintenance section of main catalogue**



## Infection Control & PPE

### Infection Control

Our infection control products meet a comprehensive range of specialist healthcare requirements to control the spread of infection including: social distancing signage, facemasks, hand sanitisers and soap, gloves and wipes.

**Contact your Banner Account Manager for further details.**

### Health, Safety & Workwear

Help people stay safe on the move with our fire safety, first aid, defibrillator and safety signage range.

**View Health, Safety & Workwear section of main catalogue**



## Technology & Hybrid Print

### Business Luggage

Reduce the risk of visual data theft and ensure colleagues transfer and carry paperwork and technology equipment around in a more comfortable and safe manner with our range of backpacks, briefcases, conference folders, laptop bags and wheeled cases.

**View Business Luggage section of main catalogue**

### Visual Communication & Conference

Staff, visitors and patients find their way, identify their location and find relevant department details much more easily when information is highly visible and prominent. See our dry wipe boards, notice boards, white boards, display cases, display stands and literature holders.

**View Visual Communication & Conference section of main catalogue**

# Wards

A good ward environment not only makes all the difference to patient comfort and recovery, but helps clinical and support staff perform their roles better.

Here are just some ways Banner products can help to improve the patient experience and increase staff morale.



## Technology & Hybrid Print

### Visual Communication & Conference

For keeping patients up to date, giving visitors infection control & Covid safe guidance, and passing information between colleagues - whiteboards, display cases, along with standard and bespoke notice boards and interactive audio visual screens are essential for good communication.

**View Visual Communication & Conference section of main catalogue**

### Computer Supplies & Ergonomics

Minimise the risk of musculoskeletal injuries and encourage health and wellbeing among front desk staff with the introduction of an ergonomic accessories range that includes back rests, footrests, monitor arms and mouse mats.

**View Computer Supplies & Ergonomics section of main catalogue**

### Office Machines

From dictating patient notes, completing record labelling on handheld and wrist mounted devices, along with portable workstation carts, our range of office machines ensure every clinical task can be managed with ease.

**View Office Machines section of main catalogue**

### Hybrid Print

Banner's innovative Hybrid Print model is the new way to buy printers and consumables with savings of up to 45% on HP cartridges. Benefit from Supply Chain priority on devices, a printer trade-in scheme and 3 Year HP care packs.

**Contact your Account Manager for details**



## Cleaning & Janitorial

### Cleaning and Hygiene

Cleaning and Hygiene is vital to patient safety; the prevention of cross infection is the biggest challenge a hospital cleaning team faces. See our extensive range of ward powerful cleaning chemicals, buckets, cloths, mops, vacuums and cleaning trolleys.

**Talk to your Account Manager about our range of robotic cleaning machines.**

### Premises & Maintenance

Give your facilities team the tools they need to keep busy walkthrough areas running efficiently. Our range includes bins, refuse sacks, tools, torches and sack trucks.

**View Premises & Maintenance section of main catalogue**



## Bespoke To Healthcare

Our bespoke products and services meet a comprehensive range of specialist healthcare requirements, such as vaccination transfer bags, drugs record books, NHS Lanyards and printed records.

**Contact your Banner Account Manager for further details**



## Infection Control & PPE

### Infection Control

With infection prevention and control vital to any healthcare environment, our infection control products meet a comprehensive range of specialist healthcare requirements that help prevent the spread of infection in wards.

Our range includes social distancing signage, facemasks, safety face shields, visors, aprons, coveralls, hand sanitisers, soap, gloves and wipes.

**View Infection Control section of main catalogue**



## Office Products

### Office Essentials

From writing pens and coloured pencils, to wipeable lap boards, highlighters, desktop accessories organisational essentials, desktop sets, letter trays, hole punchers staplers and files, our Office Essentials range allows you to manage patient information efficiently.

**View Office Essentials section of main catalogue**



## Furniture

### Furniture

Banner offers a wide range of seating options to suit all needs, including good posture and ergonomics. Our seating range is available in a choice of fabric or wipe clean vinyl, with options to suit the needs of medical, nursing and administrative staff, who are working in a fast-moving clinical environment.

Desking is an integral part of a ward or office environment, Banner have options to meet your every need from fixed, bench or freestanding desking, with a choice of finish's, height, leg colour and style.

Storage is essential, whether you archive or use it for everyday filing, our range of storage solutions come in different heights, widths, number of shelves, wood or metal and a range of finishes and colours to suit your environment.

**View Furniture section of main catalogue**

### Office Interiors

Find all the office essentials for the nursing station, from wall clocks to chair mats.

**View Office Interiors section of main catalogue**



## Cleaning & Janitorial

Banner provides the right product, in the right place at the right time. Banner's NHS team of FM experts take a refreshing approach to sourcing the right cleaning supplies for your healthcare environment.

Through our unique customer-led programme, we can deliver a typical 20% saving for our customers.

With infection prevention and control vital to any healthcare environment, you need a cleaning supplies partner on board who can recommend the most effective products for each area.

We cross a big line through the traditional way of buying cleaning products and we do it the Banner way.

Instead of just price-matching and selling product, we invest our time in your business. First, we understand your needs and objectives and then we roll our sleeves up and spend time with your associates who use the product.

This enables the Banner Healthcare team to recommend the right product for your setting, saving you money, time and maximising your resources. Partnering with the Banner FM Healthcare Team is a big step towards better purchasing efficiencies, improved storage and happier end users.

Our teamwork approach, and our willingness to walk a mile in end users' shoes, will help your hospital achieve a more effective cleaning and hygiene solution.

You can achieve all the benefits of procuring through a public sector framework, and the compliancy and efficiency benefits of working with Banner, by purchasing our cleaning supplies through the following frameworks:

- **NHS Supply Chain Tower 11: Cleaning Equipment Supplies & Associated Products - 2020/S 220-54183**
- **NHS Supply Chain Tower 11: Catering Consumables and Equipment - 2020/S 230-568378**
- **NHS Supply Chain Tower 9: Office Supplies - 2016/S 200-361563**
- **Health Trust Europe: Workplace Supply Solution - SF052471**



## Catering Equipment & Consumables

If you are looking for the complete catering equipment solution for your business, Banner has an extensive range of catering supplies and commercial catering equipment to choose from.

Whether your requirements are to replace a piece of equipment, or for a new setting being built, we have a wide range of products to assist and meet specifications and budget requirements, along with commercial warranties.

Offering the Healthcare market a greater product choice, from the leading brands and quality own brands in the catering industry for capital catering equipment, kettles, toasters, blenders, sandwich makers, microwaves, dishwashers, trolleys, refrigerators, fryers and grills, are just some of the products we can offer.

Furthermore, we are working with our Trusts to offer opportunities to reduce the use of single-use plastics by switching to our sustainable ranges of catering consumables including paper cups, paper straws and wooden cutlery, amongst other products.

No matter what your requirements are, why not come and talk to us about the different options that we have in place to assist you in achieving them.

We have several compliant framework routes for you to choose from to ensure peace of mind.

- **NHS Supply Chain Tower 11: Catering Equipment and Consumables - 2021/S 091-237116**
- **NHS Supply Chain Tower 9 : Office Supplies – 2016/S 200-361563**
- **NHS Supply Chain Tower 9: Lighting, Tools and Facilities Management Consumables – 2020/S 170-412523**



## Infection Control & PPE

Infection prevention and control is high on the agenda for everyone entering a healthcare setting, it is an essential component.

With infection prevention and control vital to any healthcare environment, our infection control products meet a comprehensive range of specialist healthcare requirements to help prevent the spread of infection in every environment.

Banner stocks a wide range of Infection Control products that can be delivered next working day; from hand and surface sanitisation, antibacterial cleaning materials, gloves, face masks to paper disposables we deliver the products you need.

People are the lifeline of any business and therefore we must keep them safe at work. At Banner, safety means much more than delivering products and services, its about helping you manage, mitigate and remove risk along the way.

Our range of PPE, premises and maintenance range offers products for the job you need to do, from protective clothing, footwear, goggles, gloves, head wear, right through to high visibility safety equipment, signs, first aid, tools, torches, bins, ladders and a whole range more.

Banner has a compliant route to market to help you quickly and easily protect your employees and visitors from spreading germs.

- **NHS Supply Chain Tower 11: Cleaning Equipment Supplies & Associated Products - 2020/S 220-541831**
- **NHS Supply Chain Tower 9: Lighting, Tools and Facilities Management Consumables - 2020/S 170-412523**
- **Crown Commercial Services: Office Supplies - RM6059**
- **Health Trust Europe: Workplace Supply Solution - SF052471**



## Bespoke Healthcare

Our bespoke products and services include a wide range of specialist healthcare requirements, such as vaccination transportation bags, drugs record books, NHS and Trust-specific lanyards, bed-end clipboards and pockets, personalised whiteboards and acrylic boards, wall graphics and air purifiers.

Our records management and archiving service includes off-site document storage, combined with innovative systems and software for tracking your files both on and off-site.

We offer a secure uniform and document destruction and recycling service. Our nationwide secure destruction and recycling service for confidential and non-confidential documents can be carried out on and off-site. The breadth of the service extends to uniforms, badges and IT media.

Working closely with your marketing team and key stakeholders, we can also support all your bespoke print needs, from medical forms and publications to promotional gifts for marketing campaigns.

Banner's bespoke range can be procured through the following frameworks:

- **NHS Supply Chain Tower 9: Office Supplies - 2016/S 200-361563**
- **Crown Commercial Services: Office Supplies - RM6059**
- **HealthTrust Europe: Workplace Supplies Solutions - SF052471**



## Technology & Hybrid Print

First class communication and engagement is key. As one of the largest distributor of Technology items within the healthcare market place, Banner's dedicated Healthcare team believes in a learning process every time, working together ensuring we collaborate for optimum security, productivity and supporting your enterprise.

Banner's top tier relationships, with over 50 leading hardware and technology manufacturers, provides competitive pricing across a large range of products and solutions.

A needs assessment is the first step. We will work with you to provide an objective evaluation of the situation, surveying and documenting existing technology and the business processes each supports.

We will support you with a strategic approach to device replacement, including scanners, labelling machines, prescription printers to help you make the most of your budget.

### Hybrid Print

Banner's innovative Hybrid Print model is the new way to buy printers and consumables with savings of up to 45% on HP cartridges. Benefit from Supply Chain priority on devices, a printer trade-in scheme, 3 Year HP care packs and a simple access agreement with no commitment.

- **NHS Supply Chain Tower 9: Office Supplies - 2016/S 200-361563**
- **Crown Commercial Services: Technology - RM6147**
- **Health Trust Europe: Workplace Supply Solution - SF052471**



## Furniture

Our objective is to deliver compliant and cost-effective furniture solutions to the NHS sector.

Through our expert team, we provide a close consultative approach to make sure we understand the needs and requirements of each customer. Whether it is a full space re-fit or a one-off chair order, we have the experience and expertise to meet your requirements.

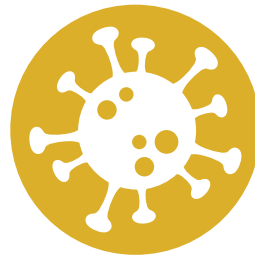
When you work with Banner, our National Account Management team, supported by a dedicated in-house NHS Furniture team, will assist with your purchasing and product requirements, and keep you regularly updated with information, order confirmation and delivery tracking.

A member of our NHS furniture team will visit your site to understand your requirements, lay out a solution for you including CAD drawings 2D or 3D, filling surveys, DSE assessments, wellbeing, acoustics, agile working, inclusion, accessibility and aesthetics.

Our inhouse delivery and install team will either deliver only or fully install your furniture on a day and at a time that suits you. Banner also offer a next day delivery on most product lines, including flat-pack self-assembly. (Order by 12noon for next day).

- **NHS Supply Chain Category Tower 9: Office and Outdoor Furniture - 2017/S090-176500**
- **Shared Business Services: Design, Furniture and Appliances, Lot 3 - SBS/19/MA/TYX/9363/02**
- **Health Trust Europe: Workplace Supply Solution, Office Supplies, Facilities and Business Services - SF052471**
- **National Procurement Service of Wales: Provision of Furniture Solutions - NPS-CFM-0092-18**

# View our full range of products



## Already a Banner customer?

Existing Banner customers can receive our 2021/22 catalogue by adding **BANCATU21** to a new order or by contacting your Banner account manager.

## Interested in becoming a Banner customer?

please call the Healthcare Team on **0843 538 3311** ext: **5254** or email [BannerHealthcare@BannerUK.com](mailto:BannerHealthcare@BannerUK.com) and a member of our team will be in touch.

